

**SITE SELECTION . SITE ACQUISITION
SITE DISPOSITION**



CLIENT Schertz-Cibolo-Universal City ISD
REAL ESTATE TYPE Land & Commercial (former school)
LAND SIZE 101 acres & 29+k SF building and improvements
SERVICES PROVIDED School site search: Site Selection, Acquisition/Disposition

PROJECT OVERVIEW

Schertz-Cibolo-Universal City ISD is a fast-growth district located on the northeast side of San Antonio within a 73-square mile area that includes Bexar and Guadalupe counties. Enrollment in the district has more than doubled over the past several years. Per voter approved bonds for the construction of new campuses, the District proceeded with its search of additional high school and elementary school sites and awarded Sullivan the Real Estate Broker Services Agreement to represent the SCUC-ISD District.

SERVICES

Sullivan conducted a district wide property survey and analysis for each prospective site including infrastructure, topography, access, etc.

Coordinated civil engineers and construction supervisors on feasibility of every possible 100-acre tract in the district including possible assemblages.

RESULTS ACHIEVED

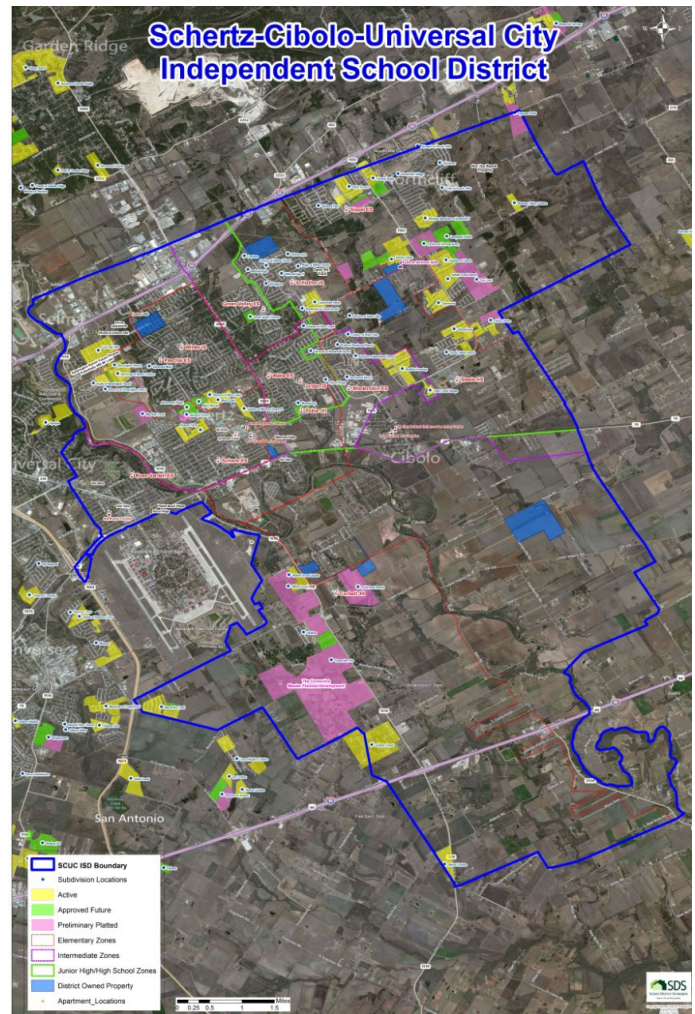
Acquisition of 30+ acre future school site, Green Valley Rd, Schertz (4Q2020)


Disposition of 401 W. Byrd (former school). (2Q2018)

Advised & provided sale comps in R.O.W. disposition of FM 1103 property (2018)

Acquisition of 101+ acre future high school site located at Interstate 35 and Weiderstein Road. (3Q2012)

Sullivan is currently researching additional prospective sites for the District's upcoming needs.



**SCHERTZ-CIBOLO-UNIVERSAL CITY INDEPENDENT SCHOOL DISTRICT**
1056 Elbel Road Schertz, Texas 78154 Phone (210) 945-6223 Fax (210) 945-6251 www.scuc.txed.net

Purchasing & Supply Department

- ★ High Achievement For All Students
- ★ Highly Qualified and Well-Trained Staff
- ★ Effective and Efficient District Operations

May 9, 2011


Sullivan Commercial Realty
Attn: Mr James Sullivan
8647 Wurzbach Road Suite G
San Antonio, TX 78240

Subj: Notice of Award; Real Estate Broker Services

Mr. Sullivan,

Congratulations! Your firm was selected by our District for award of the above contract. Your proposal has been accepted. We look forward to discussing our district's needs and working with you in the future. Thank you.

Sincerely,


Matthew J. Rivera, C.F.M.
Director, Purchasing & Supply